

A Story of Transformation

A complete solution for your business!

OVERVIEW

A leading Silicon Valley training and coaching firm, ready for rapid expansion after 5 years of innovation and growth, faced a critical challenge: the inability to hire skilled professionals for key roles like technical specialists and creatives. In the competitive USA job market, this hiring obstacle threatened to derail their growth plans.



CHALLENGES

- 1. Difficulty Hiring Skilled Professionals:** The company struggled to attract talent for key roles due to a competitive job market and specialized skill demands.
- 2. Lack of Internal HR Team:** With no in-house recruitment, the hiring process was inefficient, causing delays in filling critical positions.
- 3. Slow Team Formation Impacting Growth:** Delays in building a skilled team slowed project execution, stalling growth and leading to missed business opportunities.

SOLUTIONS

Recognizing the need for expertise, the company partnered with HagnosTech to manage its recruitment, sourcing remote talent from across India.



Dedicated Hiring Partner

HagnosTech took charge of the entire recruitment process, eliminating the need for an internal HR team.



Rigorous Selection Process

A multi-layered interview process assesses candidates on programming languages, web services (API, CSS3, JavaScript, PHP, Python etc.), and then passes for cultural fit.



Tailored Hiring Solutions

HagnosTech developed a custom recruitment strategy, targeting top-tier professionals in technical and creative roles from different cities of India to work remotely.



Infrastructure Support

HagnosTech provided remote employees with essential tools, including high-speed secured internet and ergonomic equipment, ensuring seamless remote operations.

RESULTS

1

Accelerated Growth

HagnosTech's skilled hires enabled faster project delivery and improved efficiency up to 23%-25% allowing leadership to pursue new business opportunities confidently.

2

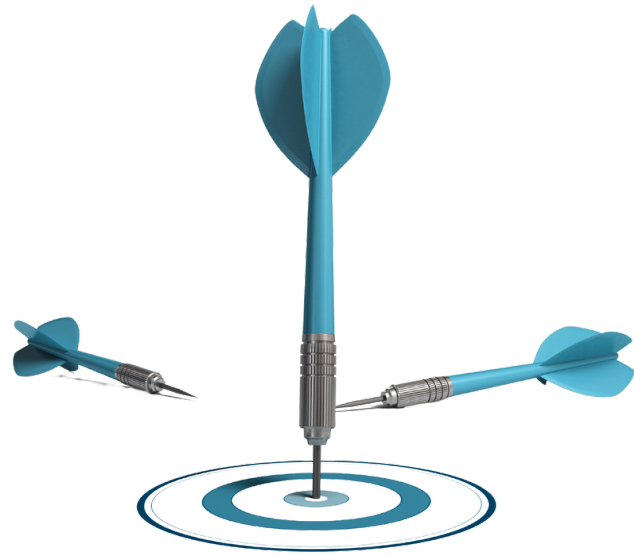
Refined Talent Fit

Each hire was both a technical and cultural match, boosting employee satisfaction, reduced attrition by 11%-13%, and team cohesion.

3

Cost Savings

Outsourcing recruitment saved the company significant costs up to 13%-15% on HR salaries, training, and tools, while ensuring access to top talent without operational overhead.



KEY BENEFITS

1

Efficient Hiring

HagnosTech streamlined the hiring process, delivering faster results than an internal effort.

2

Rapid Team Formation

High-performing teams were built quickly, boosting productivity and project execution.

3

Cost Savings

Outsourcing recruitment reduced HR costs and improved ROI by minimizing hiring risks.



CONCLUSION

The partnership between the Silicon Valley firm and HagnosTech proved to be a game-changer. By outsourcing Workforce Solutions to HagnosTech, the company was able to overcome its hiring challenges, rapidly form high-performing teams, and accelerate its growth. The tailored hiring solutions, rigorous selection process, and infrastructure support provided by HagnosTech not only met the company's technical needs but also ensured a strong cultural fit for long-term success. The collaboration resulted in faster project delivery, reduced costs, improved efficiency, and increased employee satisfaction—empowering the firm to confidently pursue new business opportunities and expand its reach.